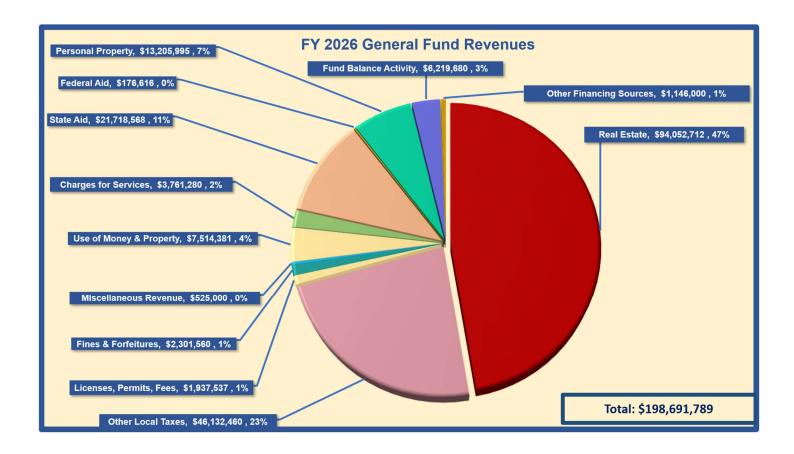
# GENERAL FUND REVENUE OVERVIEW

The following pie chart provides an overview by category of General Fund revenue sources for the City of Fairfax, FY 2026 Adopted Budget.



The Use of Assigned Fund Balance in the amount of \$6,219,680 is funded by the estimated FY 2025 Budget Stabilization Fund balance specifically created to allow funding for unexpected increases in the school tuition payment to Fairfax County Public Schools as well anticipated assigned real estate revenues from FY 2025. The estimated ending FY 2026 Unassigned General Fund Balance is equal to approximately 16.1% (\$31.6M) of adopted General Fund revenues.

	General Fu	nd Revenue Sur	nmary							
ount# Account Title		FY 2024 Actual	FY 2025 Budget		FY 2025 Estimate		FY 2026 Adopted		ariance to Budget \$	Variance Budget <sup>9</sup>
General Property Taxes		Actual	Duuget		Lstillate		Adopted		Dudget #	Duuget
411110 Real Estate Current December	\$	39,307,840 \$	40,183,780	S	40.184.786	S	44,119,589	S	3,935,809	9.79
411111 Real Estate Current June		40,323,417	40,585,333		43,818,566		44,520,667	100	3,935,334	9.70
411112 Real Estate Old Town - June		190,588	191,879		196,652		196,652		4,773	2.49
411113 Delinquent Real Estate		306,621	300,000		620,000		400,000		100,000	33.33
411114 Real Estate Old Town - December		103,527	191,879		196,652		196,652		4,773	2.4
411116 Delinquent R/E OTSD		1,347	-		3,000		-		-	0.0
411119 Delinquent R/E Commercial		18,670	22,000		22,000		22,000		-	0.0
411121 Comm. Real Estate Tax Rate Trans June		1,175,816	1,221,370		1,245,298		1,246,853		25,483	2.0
411122 Comm. Real Estate Tax Rate Trans Dec		1,233,452	1,218,647		1,221,371		1,245,299		26,652	2.1
411210 Personal Property Current		13,608,923	15,000,000		12,400,995		12,400,995		(2,599,005)	-17.3
411213 Delinquent Personal Property		498,959	400,000		520,000		530,000		130,000	32.5
411411 PSC R/E Current		1,271,678	1,300,000		1,275,000		1,275,000		(25,000)	-1.9
411312 PSC PP Current		261,807	250,000		275,000		275,000		25,000	10.0
411313 PSC R/E Delinquent		(19,599)	-		-		5			0.0
411410 Penalties on Delinquent Taxes		524,090	500,000		630,000		630,000		130,000	26.0
411411 Interest on Delinquent Taxes	,	202,244	300,000		200,000		200,000		(100,000)	-33.3
Total General Property Taxes	\$	99,009,379 \$	101,664,888	\$	102,809,319	\$	107,258,707	\$	5,593,819	5.
Other Local Taxes										
412010 Local Sales & Use Tax	S	13,427,620 \$	13,867,401	\$	13,867,401	\$	14,000,000	\$	132,599	0.
412011 Consumers Utility Tax		1,892,998	1,648,000		1,700,000		1,700,000		52,000	3.
412012 Business & Occupational Licenses		11,411,346	12,415,000		12,415,000		12,415,000		-	0.
12013 Motor Vehicle Licenses		735,889	669,500		750,000		750,000		80,500	12.
112014 Recordation Tax		586,103	721,000		706,000		706,000		(15,000)	-2.
12015 Bank Franchise Tax		5,002,147	4,200,000		4,900,000		4,900,000		700,000	16.
112016 Tobacco Tax		487,097	500,000		486,000		486,000		(14,000)	-2.
412017 Transient Lodging Tax		425,130	592,900		500,000		500,000		(92,900)	-15.
412018 Meals Tax		8,720,791	8,918,100		9,018,100		9,018,100		100,000	1.
412019 Plastic Bag Tax		17,046	115,000		106,000		102,300		(12,700)	-11.
412021 Consumption Tax		108,320	105,060		130,060		130,060		25,000	23.8
412024 Communication Taxes	-	1,482,013	1,425,000		1,450,000		1,425,000		7-1	0.
Total Other Local Taxes		44,296,501	45,176,961		46,028,561		46,132,460		955,499	2.
Licenses, Permits & Fees										
413202 Building Permits	\$	213,302 \$	465,000		465,000	\$	465,000	\$	-	0.0
413203 Electrical Permits		131,372	159,500		159,500		159,500		121	0.0
13204 Plumbing Permits		67,799	99,000		99,000		99,000		151	0.
13205 Mechanical Permits		99,627	154,000		154,000		154,000		-	0.
13206 Elevator Inspection		62,218	70,000		70,000		70,000		-	0.
13225 Rental Housing Occupancy		9,452	2,000		2,000		2,000		-	0.
13226 Fire Marshal Permit		203,668	137,500		137,500		137,500		17.5	0.
13227 Fire Protection System Permit		38,202	55,000		55,000		55,000		-	0.
13231 Fire Marshal Development Fees		15,306	17,000		17,000		17,000		-	0.
13233 Public Safety Fee		-	50,000		50,000		50,000		-	0.
13234 Reinspection Fees		990	2,500		2,500		2,500		-	0.
13240 State Levy - Constrution Permits		920	00.074		00.074		40 700		(4.045)	0.
13308 Sign Permits		13,225	20,974		20,974		19,729		(1,245)	-5.
l13309 Occupancy Permits l13310 Soil & Erosion Fees		33,568	24,240		24,240		26,170		1,930	7.
		11,555 58,775	12,399		12,399		11,797		(602)	-4. -4.
.13323 Zoning Fees		59,675	54,413		54,413		51,728		(2,685) 832	1.
-13328 Special Use Permits -13329 Variances		3,250	61,722 3,296		61,722 3,296		62,554 3,559		263	7.
13325 Variances 13411 Cemetery Interments		89,652	80,000		80,000		80,000		203	0.
13411 Cemetery Interments 13420 Street Opening Permits		149,765	90,000		90,000		90,000		-	0.
13440 Public Right of Way Use		105,263	110,000		110,000		110,000		-	0.
13442 Mobility Pilot Permit Fee		5,300	22,000		22,000		22,000		-	0.
13510 Animal Licenses		5,155	11,000		4,000		4,000		(7,000)	-63.
13510 Anima Licenses 13512 Peddlers Permits		6,070	4,500		4,500		4,500		(7,000)	0.
13620 Transfer Fees		167,371	215,000		215,000		215,000		-	0.
13630 Cellular Comm		22,960	25,000		25,000		25,000			0.
13640 Outdoor Dining Permit		100	20,000		20,000		25,000			0.
1.0000000000000000000000000000000000000	_		404004	•	4 020 0	•	4.027.527	•	(0.507)	1107
Total Licenses, Permits & Fees	\$	1,574,540 \$	1,946,044	5	1,939,044	5	1,937,537	5	(8,507)	-0.

	General Fu	ınd Revenue	Sum	mary							
Account # Account Title		FY 2024 Actual		FY 2025 Budget		FY 2025 Estimate		FY 2026 Adopted		ariance to Budget \$	Variance to Budget %
Fines & Forfeitures				5							
414001 Court Fines & Forfeitures	\$	187,311	\$	205,000	S	205,000	\$	205,000	\$		0.00%
414002 Parking Fines		71,561		110,000		110,000		110,000		-	0.00%
414005 Circuit Court Revenue		22,918		5,000		5,000		5,000		128	0.00%
414006 Court Facilities Fee		5,780		5,000		5,000		5,000		-	0.00%
414010 Zoning Civil Penalties		-		212		212		160		(52)	-24.53%
414011 Photo Red Light		935,259		1,000,000		1,000,000		1,000,000		-	0.00%
414012 Jail Admin Fee		300		400		400		400		-	0.00%
414013 Courthouse Security		31,320		26,000		26,000		26,000		17.0	0.00%
414014 Speed Camera Enforcement		1,237,074		950,000		950,000		950,000		-	0.00%
414030 Fire Restitution	-	1,939		-				-		-	0.00%
Total Fines & Forfe	itures \$	2,493,462	\$	2,301,612	\$	2,301,612	\$	2,301,560	\$	(52)	0.0%
Use of Money & Property											
415101 Interest on Investments	\$	4,800,947	\$	3,500,000	\$	4,775,000	\$	4,200,000	\$	700,000	20.00%
415102 Interest on Bond Investments		4,658		-				-		-	0.00%
415105 Interest JP Morgan		137,221		50,000		120,000		80,000		30,000	60.00%
415106 Unrealized Gain/Loss		417,718		-		-		-		-	0.00%
415202 Rental - Old Town Hall		98,063		100,000		100,000		400.000		(100,000)	-100.00%
415203 Rental - Green Acres		73,271		130,000		130,000		130,000		47.057	0.00%
415206 Rental - Schools		2,379,552		2,380,024		2,403,348		2,427,381		47,357	1.99%
415208 Rental - Community Center 415209 Rental - Main Street Day Care		470,380 41,479		310,000 47,000		310,000 47,000		310,000 47,000		121	0.00% 0.00%
415211 Rental - Blenheim		87,297		80,000		80,000		80,000		-	0.00%
415213 Rental - Ball Fields		38,960		45,000		45,000		45,000		-	0.00%
415215 Rental - Bail Fleids		38,500		42,000		42,000		40,000		(2,000)	-4.76%
418292 Firing Range Rev - GMU		150,000		155,000		155,000		155,000		(2,000)	0.00%
Total Use of Money &	Property \$	8,738,045	\$	6,839,024	\$	8,207,348	\$	7,514,381	\$	675,357	9.88%
Charges for Services	Tropony	0,100,040	•	0,000,024	•	0,201,040	•	1,014,001	•	010,001	0.00%
416110 Court Fees	\$	1,070	\$	-	\$		\$		\$	-	0.00%
416220 Sale of Record Copies		5,268		2,500		2,500		2,500		-	0.00%
416221 False Alarm Fees		62,600		32,000		32,000		32,000			0.00%
416223 Ambulance Fees		863,925		1,000,000		1,000,000		1,000,000		-	0.00%
416224 Emergency Response Billing		25,000		25,000		25,000		25,000		-	0.00%
416225 Fire Recovery Fee - GMU		225,000		225,000		225,000		225,000		-	0.00%
416230 Animal Control Fees		296		1,500		1,500		1,500		174	0.00%
416245 FFX Water		30,790		61,580		61,580		61,580		-	0.00%
416347 Sherwood Programming		55,311 28,996		200,000 30,000		200,000 30,000		200,000		121	0.00%
416348 Green Acres Programming 416349 Senior Programs		139,250		45,000		45,000		30,000 45,000		-	0.00%
416350 Rec Youth Teen Adult Trip		3,056		45,000		45,000		45,000		-	0.00%
416351 Day Camps		1,553,934		1,000,000		1,000,000		1,000,000		_	0.00%
416352 Pavilion Rentals		61,881		30,000		30,000		30,000		728	0.00%
416353 Cultural Arts		1,727		5,000		5,000		5,000		-	0.00%
416354 Special Events		220,537		185,000		185,000		185,000		-	0.00%
416355 Museum Revenue		1,020		600		600		600		-	0.00%
416356 Museum Gift Shop		11,816		13,000		13,000		13,000		120	0.00%
416357 Show Mobile Revenue		5,900		9,000		9,000		9,000		17.0	0.00%
416461 Subdivision Review Fees		44,922		24,555		24,555		26,409		1,854	7.55%
416462 Site Plan Review Fees		25,177		78,688		78,688		54,116		(24,572)	-31.23%
416463 Architectural Review		3,200		3,262		3,262		3,068		(194)	-5.95%
416464 Tree Removal Permit		1,615		2,498		2,498		2,302		(196)	-7.85%
416466 Surety Review		8,940		12,509		12,509		11,405		(1,104)	-8.83%
416570 School Age Child Care		567,989		690,000		690,000		690,000		-	0.00%
416580 Returned Check Fees		1,700		3,000		1,800		1,800		(1,200)	-40.00%
416585 Administrative Fees		5,143		1,000		4,000		4,000		3,000	300.00%
416586 Collection Fees		8,292		12,000		8,000		8,000		(4,000)	-33.33%
416811 Inspection Fees After Hours	- Project &	19,800		50,000		50,000 3 785 492	¢	50,000	¢	126 412)	0.00%
Total Charges for Se	ervices \$	3,984,154		3,787,692		3,785,492	Þ	3,761,280	D	(26,412)	-0.70%

Miscellaneous Revenue				FY 2024		FY 2025		FY 2025		FY 2026	V	ariance to	Variand
148102 Sale of Surplus Proporty   \$ 337,968 \$ 200,000 \$ 200,000 \$ 148104 Sale of Cemetery Let   66,556   70,000   70,000   148100 Sale of Cemetery Let   66,556   70,000   70,000   148100 Sale of Circy Usense Pilates   5,250   5,000   5,000   148100 Sale of Circy Usense Pilates   5,250   5,000   5,000   148100 Sale of Circy Usense Pilates   5,250   5,000   120,000   148100 Sale of Circy Usense Pilates   3,000   1,000   1420,000   148100 Sale of Circy Usense Pilates   3,000   1,000   1420,000   148200 Misc Revenue   366,74   120,000   1420,000   1420,000   148200 The Village Expo Fees   3,105   5   405,000 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	unt#	Account Title								Adopted		Budget \$	Budg
145104 Sale of Cemetery Lot   56,556   70,000   70,000   10,000		Miscellaneous Revenue											
145104 Sale of Cemetery Lot   56,556   70,000   70,000   10,000	418102 Sale of Surplus Property		\$	337 968	S	200 000	S	200 000	\$	200,000	\$		0
# 1910   Perpetual Care - Cemetery   # 19,000   10,000   10,000   11,000			J	and the second of the second	Ψ		Ψ		Ψ	70,000	Ψ		Č
		1								10,000		-	0
										5,000		-	Č
						0,000		5,000		5,000		-	Č
				110000000000000000000000000000000000000		120 000		120 000		240,000		120,000	100
Total Miscellaneous Revenue   S 888,357						120,000		120,000		240,000		120,000	0
State Aid   State Aid   Police   State Aid   State Aid   State Aid   Police   State Aid   Police   Police   State Aid   Police   Police												-	Ċ
State Aid				and the		1233.0							
A21103 Rolling Tax	Tot	al Miscellaneous Revenue	\$	868,357	\$	405,000	\$	405,000	\$	525,000	\$	120,000	29
### ### ### ### ### ### ### ### ### ##		State Aid											
	421103 Rolling Tax		\$	306	\$	-	\$		\$	12	\$	-	0
	421104 State Aid Police			765,369		668,000		668,000		668,000		-	(
121108   Peet to Peet Vehicle Shaming   17,771	421106 Vehicle Rental Tax			666,411		725,000		700,000		725,000		-	0
	421107 Personal Property Tax Re	lief Act (PPTRA)		3,099,005		-		3,099,005		3,099,005		3,099,005	0
142102   Treasurer   166,025   158,814   179,000   170	421108 Peer to Peer Vehicle Shar	ring		17,771		arran a		20,000		-		-	0
121203 Registrar / Electoral   109.085	421201 Commissioner of Revenue			213,662		204,812		231,000		235,000		30,188	14
	421202 Treasurer			165,025		158,814		179,000		182,000		23,186	14
421204 DMV Reimbursement	421203 Registrar /Electoral			109,085		75,000		112,296		119,276		44,276	59
424202 Basic School Aid 424302 Four Crimmal Justice Grant 424305 Four for Life Grants (51,494) 30,000 30,000 424344 VDFP Aid to Localities (61,494) 30,000 90,000 424344 VDFP Aid to Localities (71,073) 90,000 90,000 424344 VDFP Di & Conf Grant 7,612				75,291		50,000		70,000		70,000		20,000	40
424301 Criminal Justice Grant   2,405	424201 State Sales Tax			4,060,165		4,200,731		4,388,795		4,645,978		445,247	10
424301 Criminal Justice Grant   2,405	424202 Basic School Aid			7.136.564		6.644.296		7.714.199		8,166,251		1,521,955	22
424302 Four for Life Grants   (51,494)   30,000   30,000   424344 VDFP Aid to Localities   (271,073)   90,000   90,000   424344 VDFP Aid to Localities   (271,073)   90,000   90,000   424344 VDFP Aid to Localities   (271,073)   90,000   90,000   424345 VDFP ED & Conf Grant   7,812   -						-		-		-		-	(
424344 VDFP Aid to Localities         (271,073)         90,000         90,000           424345 VDFP ED & Conf Grant         7,812         -         -         -           42440403 Street & Highway Maint.         3,651,058         4,500						30.000		30.000		30,000		21	(
424434										90,000			(
424403 Street & Highway Maint.         3,651,058         3,651,058         3,651,058         3,651,058         4,24405         4,24405 Vigning Cimate Center         2,500         7,500         7,500         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         25,000         4,500         25,000         25,000         25,000         4,500         25,000         25,000         25,000         25,000         4,500         25,000         2						-		-		-		-	0
424405 Solid Waste Grant         12,513         7,500         2,500           424404 Virginia Climate Center         -         2,600         25,000           424444 Virginia Climate Center         -						3 651 058		3 651 058		3,651,058		_	Č
424406 Virginia Climate Center   25,000   25,000   42447   JUDICIAL TRAIL CXN VDOT   417   4.50   4.500   4.										7,500		121	O
				12,313						25.000		-	0
		OT.		117		23,000		25,000		25,000		-	(
Sample   S		JI				4,500		4,500		4,500		-	(
\$   \$   \$   \$   \$   \$   \$   \$   \$   \$		Total State Aid	\$	19,660,290	\$	16,534,711	\$	20,990,353	\$	21,718,568	\$	5,183,857	3
\$   \$   \$   \$   \$   \$   \$   \$   \$   \$		Federal Aid											
431009 Alcohol Safety Grant   346   5,800   5,800   431018 NCR Regional Planner   164,720   156,516   156,516   431021 Speed Enforcement Grant   3,607   2,300   2,300   2,300   431048 Volunteer & Citizens Corp   510   -     -	431005 Bulletproof Vest Grapt		¢		œ.	3 500	œ.	3 500	œ.	3,500	æ		(
431018 NCR Regional Planner   164,720   156,516   156,516   136,516   136,516   131021 Speed Enforcement Grant   3,807   2,300   2,300   2,300   131046 LEMPG Grant   7,500   7,500   7,500   7,500   1,500	to the contract of the contrac		ā		Φ		Ф	2 15 5 27	Φ	5,800	Φ	-	(
431021 Speed Enforcement Grant   3,607   2,300   2,300   2,300   431046 LEMPG Grant   7,500   7,500   7,500   7,500   3,500   431048 Volunteer & Citizens Corp   510   -     -						0.000				156,516			
431046 LEMPG Grant   7,500   7,500   7,500   3,500										2,300		-	(
431048 Volunteer & Citizens Corp   510   -   -												-	
431061 COVID FEMA FED       38,376       -        -						7,500		(3.5,000)		7,500			(
431065 Bicycle and Pedestrian Grant   1,000   1,000   431068 Opioid Settlement   85,399   -     -	The second secon									67		154	(
431068 Opioid Settlement		0.00		38,376		4 000				4 000		-	(
A31070 UASI Grant for Exercise Simulation Software   226,000   -   -   -		rant		05.000		1,000		1,000		1,000		-	(
Total Federal Aid   S   599,513   S   176,616   S   176,616   S						-		-		-		-	(
Total Federal Aid   \$ 599,513 \$ 176,616 \$ 176,616 \$		Simulation Software						-					(
Other Financing Sources         418288 FPYC Turf Contribution       \$ 6,518 \$ 26,000 \$ 26,000 \$ 418289 Schools Turf Contribution       20,000 20,000 20,000 20,000 20,000 10000,000 10000,000 10000		Total Federal Aid	\$		\$	176.616	\$	176.616	\$	176,616	\$		
418288 FPYC Turf Contribution       \$ 6,518 \$ 26,000 \$ 26,000 \$ 418289 Schools Turf Contribution       20,000 20,0	C						190			,,,,,			
418289 Schools Turf Contribution       20,000       20,000       20,000       20,000       419008 City - County Contract       1,021,568       1,000,000       1,000,000       1         442030 Insurance Recoveries       130,527       100,000       100,000       100,000       1         443002 Glass Recy FDN Grant       6,000       -       -       -       -       400,000       -       400,000       -       <			<b>Q</b>	6.518	S	26 000	S	26 000	S	26,000	\$		(
419008 City - County Contract       1,021,568       1,000,000       1,000,000       1         442030 Insurance Recoveries       130,527       100,000       100,000       1         443002 Glass Recy FDN Grant       6,000       -       -       -         447180 Transfer from ARPA       9,600,000       -       400,000       -         Total Other Financing Sources       10,784,613       1,146,000       \$ 1,546,000       \$ 1         Total Revenues       192,008,855       179,978,548       188,189,345       \$ 192         Fund Balance Activity         Use of Prior Years' Surplus (assigned)       -			o o		Ψ		Ψ		Φ	20,000	Ψ	-	(
442030 Insurance Recoveries       130,527       100,000       100,000         443002 Glass Recy FDN Grant       6,000       -       -         447180 Transfer from ARPA       9,600,000       -       400,000         Total Other Financing Sources       10,784,613       1,146,000       \$ 1,546,000       \$ 1         Total Revenues       192,008,855       179,978,548       188,189,345       \$ 192         Fund Balance Activity         Use of Prior Years' Surplus (assigned)       -				the state of the s				to the state of th		1,000,000			(
443002 Glass Recy FDN Grant       6,000       -       -       -       -       -       -       -       447,000       -				500				50		100,000		-	
447180 Transfer from ARPA 9,600,000 - 400,000  Total Other Financing Sources \$ 10,784,613 \$ 1,146,000 \$ 1,546,000 \$ 1  Total Revenues \$ 192,008,855 \$ 179,978,548 \$ 188,189,345 \$ 192  Fund Balance Activity Use of Prior Years' Surplus (assigned)						100,000		100,000		100,000			(
Total Revenues \$ 192,008,855 \$ 179,978,548 \$ 188,189,345 \$ 192  Fund Balance Activity Use of Prior Years' Surplus (assigned)						-		400,000				-	(
Total Revenues \$ 192,008,855 \$ 179,978,548 \$ 188,189,345 \$ 192  Fund Balance Activity Use of Prior Years' Surplus (assigned)	Tota	al Other Financing Sources	\$	10,784,613	\$	1,146,000	\$	1,546,000	\$	1,146,000	\$	-	
Fund Balance Activity Use of Prior Years' Surplus (assigned)		1111 LEAL II. 100 1000 - 5.0 (1910.)	11							192,472,109		12,493 561	
Use of Prior Years' Surplus (assigned)			4	152,000,033	4	113,310,340	4	100,103,343	4	152,412,103	Ф	12,733,301	18
Use of Prior Years' Surplus (unassigned) - 785.000 1 385.000		s (assigned)		/-						6,219,680		6,219,680	(
			12	-						-		(785,000)	-100
Total Fund Balance Activity \$ - \$ 785,000 \$ 1,385,000 \$ 6	Total Fu	nd Balance Activity	\$	-	\$	785,000	\$	1,385,000	\$	6,219,680	\$	5,434,680	692

## History of General Fund Revenues by Category

Category	FY 2017 Actual	FY 2018 Actual	FY 2019 Actual	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Actual	FY 2025 Estimate	FY 2026 Adopted
Real Estate	\$ 59,505,606	\$ 61,441,513	\$ 66,790,301	\$ 67,892,659	\$ 69,783,177	\$ 71,378,885	\$ 74,617,133	\$ 84,659,290	\$ 89,613,324	\$ 94,052,712
Personal Property	10,243,702	10,171,214	11,447,025	11,511,625	11,524,614	12,200,896	12,199,640	14,350,089	13,195,995	13,205,995
Sales Tax	11,580,673	11,181,816	11,276,435	11,721,703	11,836,812	11,790,794	12,555,783	13,427,620	13,867,401	14,000,000
BPOL	8,709,712	8,740,824	8,698,368	8,745,395	9,344,777	9,249,810	8,575,536	11,411,346	12,415,000	12,415,000
Meals Tax	5,703,399	5,771,329	5,972,064	5,967,535	6,374,777	5,501,543	5,503,374	8,720,791	9,018,100	9,018,100
Other Local Taxes	8,375,385	8,543,760	8,563,296	8,827,582	8,800,615	8,326,016	8,852,444	10,736,744	10,728,060	10,699,360
Licenses, Permits, and Fees	1,434,496	1,300,349	1,427,234	1,678,675	1,368,526	1,339,208	1,960,625	1,574,540	1,939,044	1,937,537
Fines & Forfeitures	1,113,719	1,233,802	1,344,266	1,408,265	1,312,019	1,118,390	663,424	2,493,462	2,301,612	2,301,560
Use of Money & Property	2,696,575	2,725,994	2,460,115	2,741,250	3,614,465	3,312,576	2,583,215	8,738,045	8,207,348	7,514,381
Charges for Services	3,049,479	3,304,373	3,388,964	3,744,262	3,943,282	2,546,161	2,228,406	3,984,154	3,785,492	3,761,280
Intergovernmental	11,480,641	11,854,303	12,927,118	13,382,207	13,272,473	14,279,715	17,952,880	20,259,803	21,166,969	21,895,184
Other Financing Sources / Misc.	1,043,308	1,460,877	1,222,088	1,449,854	1,595,248	2,360,478	1,724,116	11,652,970	1,951,000	1,671,000
Fund Balance Activity	1,260,278	1,164,306			-		-		1,385,000	6,219,680
Total Revenue	\$ 126,196,973	\$ 128,894,460	\$ 135,517,274	\$ 139,071,012	\$ 142,770,785	\$ 143,404,472	\$ 149,416,576	\$ 192,008,855	\$ 189,574,345	\$ 198,691,789

# **Major Revenue Sources**

#### **Real Estate Tax**

#### **Background**

As required by State law, each year, the City Assessment Office appraises all real property in the City to determine its assessed value for tax purposes. Assessments of real property, including land and permanently affixed structures, are based on fair market value, equitable with the assessments of comparable properties. Real estate assessments are effective January 1 and are reflective of 100 percent of estimated fair market value. During the budget process, City Council determines how much revenue the City must generate to provide municipal services to residents. The Council then sets a tax rate that will yield the needed revenue. The tax rate multiplied by the assessed value of the property, divided by \$100, determines the taxes owed by each property owner. City Real Estate taxes are paid twice a year - June 21 and December 5.

Fiscal Impact – Real Estate Tax Revenue

	FY 2025			FY 2026	Variance					
Category		Budget		Adopted		\$	%			
Real Estate Tax	۲	83,552,871	\$	91,538,560	ç	7,985,689	9.6%			
Revenue	Ş	83,332,871	Ą	91,538,500	Ş	7,985,089	9.0%			
Base Real Estate Tax		1.0300		1 0550	ç	0.0250	2.40/			
Rate		1.0300		1.0550	<b>ٻ</b>	0.0250	2.4%			
<b>Total Real Estate Tax</b>		1 0200		1.0550	ė	0.0250	2 49/			
Rate		1.0300		1.0550	Þ	0.0250	2.4%			

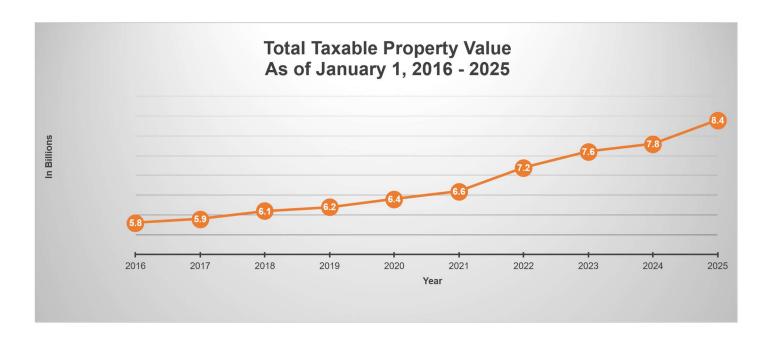
	FY 2025		FY 2026	Variar	nce
Category	Budget		Adopted	\$	%
Old Town Service District Revenue	\$ 383,758	\$	393,304	\$ 9,546	2.5%
Old Town Service District Tax Rate	8.0 cents		8.0 cents		0.0%

		FY 2025		FY 2026		Variar	nce	
Category	Budget			Adopted		\$	%	
Commercial &	ڔ	2,462,017	ç	2,514,152	ć	52,135	2.1%	
Industrial Revenue	Ş	2,402,017	Ą	2,314,132	Ą	52,155	2.170	
Commercial &		12 F courts		12 F conto			0.00	
Industrial Tax Rate		<b>12.5 cents</b>		<b>12.5 cents</b>			0.0%	

Real property tax revenues account for the largest category of revenue for the General Fund, representing 48.2 percent of total General Fund revenues. The adopted tax rate for FY 2026 is \$1.055 per \$100 of assessed value.

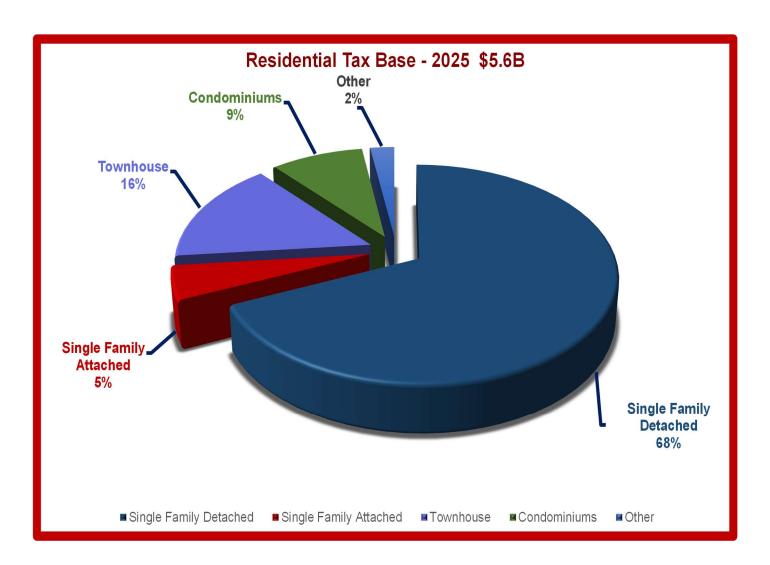
Total real estate assessments are up 6.5 percent, which includes \$116.7 million of new construction, compared to an overall increase of 3.3 percent from the previous calendar year.

	CY	СҮ	Variar	ice
Assessments	2024	2025	\$	%
Residential	\$ 5,188,167,300	\$ 5,643,187,900	\$ 455,020,600	8.8%
Commercial	\$ 2,654,914,200	\$ 2,706,392,100	\$ 51,477,900	1.9%
Total	\$ 7,843,081,500	\$ 8,349,580,000	\$ 506,498,500	6.5%

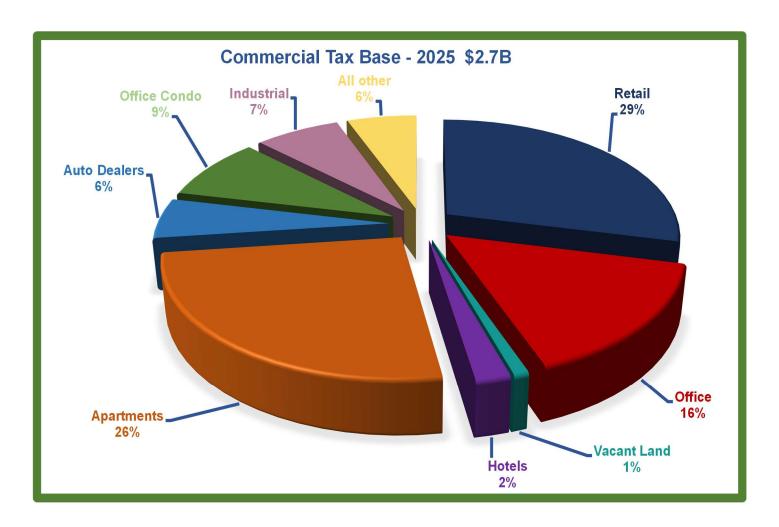


For calendar year 2025 total taxable value of City residential and commercial properties before appeals is \$8,349,580,000, an increase from last year's total assessed value, \$7,843,081,500 (6.5%).

The overall residential assessment total, including \$91,250,000 new construction, increased from CY 2024 by 7.3 percent. The following illustrates the breakdown by category for the residential tax base.



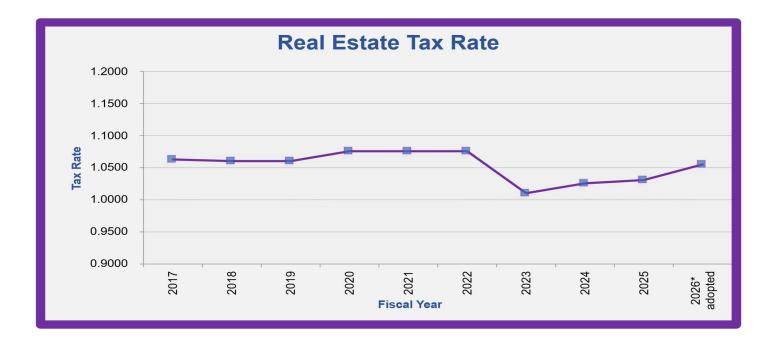
Commercial assessments increased 0.7 percent overall, which includes \$12,474,900 new construction. The following illustrates the breakdown by category for the commercial tax base.



For FY 2022, the Old Town Service District tax rate was reduced to zero cents per \$100 of assessed value as a result of the impact of the COVID19 pandemic on local businesses. For FY 2023 and FY 2024 the adopted rate was 4.0 cents per \$100 assessed value. For FY 2025, the adopted rate was 8.0 cents per \$100 assessed value. For FY 2026, the adopted rate will stay at 8.0 cents per \$100 assessed value.

As part of the FY 2010 Adopted Budget, the Transportation Tax Fund provided for a surcharge on commercial and industrial real estate properties at a rate of 8.0 cents per \$100 of assessed value. During the FY 2011 budget process, the City Council decreased this rate from 8.0 cents per \$100 of assessed value to 5.5 cents per \$100 of assessed value. The rate was increased to 7.5 cents for the FY 2016 budget, to 9.5 cents for the FY 2017 budget, to 10.5 cents for the FY 2018 budget, to 11.5 cents for the FY 2019 budget, and for FY 2020, increased the rate to the allowable maximum of 12.5 cents. For FY 2026, the adopted rate remains 12.5 cents.

A historical review of the City's Real Estate Tax Rate is below:



In comparing tax rates, it is important to keep in mind two factors often overlooked – levels of service vary from jurisdiction to jurisdiction, and for residents of area towns, a town tax is levied in addition to the county tax. Two large towns in our immediate area – Vienna and Herndon – known for similar levels of community services, levy real estate taxes of 19.50 and 27.00 cents per \$100 of assessed value (adopted fiscal year 2026 rates) on top of Fairfax County rate, respectively.

The City's adopted real estate tax rate for FY 2026 is \$1.055. The average residential tax bill is expected to increase by 16.83 percent. The following chart provides an example of three residential assessed values:

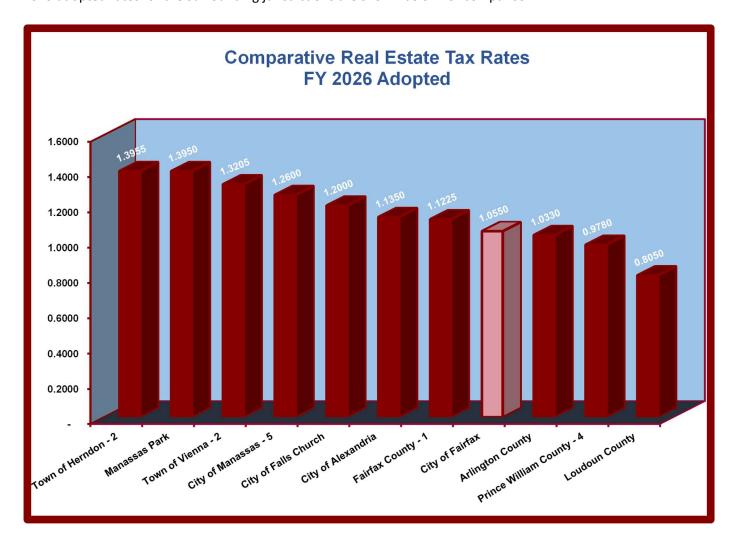
Impact of FY 2026 Real Estate Tax Rate
On Residential Property Owner's Tax Bill at Various Values

CY 24	CY 24	CY 24	CY 25	CY 25	CY 25		Char	nge	
Assessment	Tax Rate	Tax Bill	Assessment	Tax Rate		Tax Bill		\$	%
\$ 367,391	\$ 1.030	\$ 3,784	\$ 392,998	\$ 1.0550	\$	4,146	\$	362	9.56%
\$ 649,250	\$ 1.030	\$ 6,687	\$ 694,503	\$ 1.0550	\$	7,327	\$	640	9.57%
\$ 892,233	\$ 1.030	\$ 9,190	\$ 954,422	\$ 1.0550	\$	10,069	\$	879	9.56%

Note: average estimated increase in residential taxes of 6.97 percent (excludes new construction); each property is individually assessed therefore each property assessment may be higher or lower than the average. The average residential assessment has been adjusted to account for prior year new construction.

The real estate tax rate necessary to provide residential equalization, whereby the average homeowner would pay no more in taxes than in the prior year, equates to \$0.9629 per \$100 of assessed value. This rate is 9.21 cents less than the adopted FY 2026 rate of \$1.055. The real estate equalization rate for residential and commercial properties combined is \$0.9843 per \$100 of assessed value, 7.07 cents less than the adopted FY 2026 rate of \$1.055.

FY 2026 adopted rates for the surrounding jurisdictions are shown below for comparison.



#### \*\* Footnotes:

- 1. Base rate only -in addition, all properties subject to countywide SW (\$.0325)/\$100 AV; additional taxes and fees: countywide infestation prevention \$.001/\$100 AV
- 2. Tax rate based on Fairfax County base (\$1.1255) + \$0.270 and \$0.195 town rates respectively (see note 1)
- 3. Tax rate based on Loudoun County base (\$0.8050) + \$0.205 and \$0.1774 town rates respectively; assessments based on Loudoun County
- 4. Base rate = \$0.906 + \$0.072 for fire and rescue
- 5. Base rate = \$1.07 + \$0.19 for fire and rescue

## **Personal Property Tax**

#### Background

The City of Fairfax assesses all individuals and businesses on the value of motor vehicles, including automobiles, trucks, motorcycles, trailers, campers and other recreational vehicles and boats that are located in the City of Fairfax. The City also assesses all businesses on the value of all other personal property such as furniture and equipment located within the City boundaries. All such property is considered personal property. Additionally, the City imposes a local Vehicle Registration Fee for each vehicle.

The Commissioner of the Revenue determines the method of assessment for personal property and the City Council establishes the tax rate. The current personal property tax rate is \$4.13 per \$100 of assessed value.

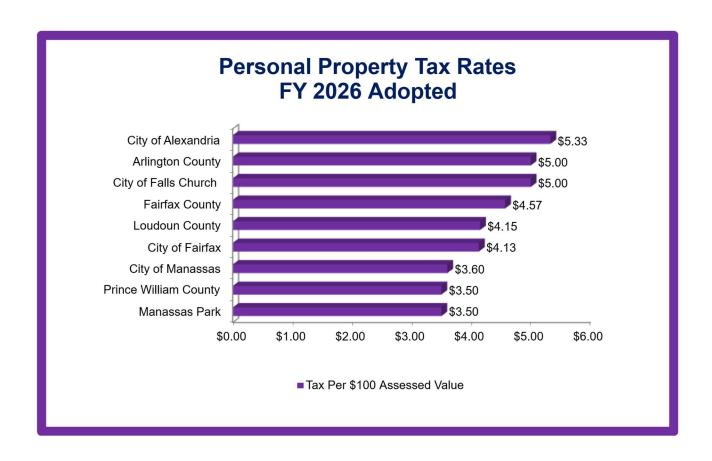
The Vehicle Registration Fee is \$33.00 per annum and is administered directly by the City Treasurer. Vehicle owners must register their vehicles with the Commissioner of the Revenue for personal property tax purposes.

At the current time, taxpayers are "reimbursed" by the state at a rate of approximately 31.50 percent of the tax up to the first \$20,000 of assessed value. This reimbursement is based on a fixed amount, approximately \$3.1 million, the 2004 level of reimbursement. While in most cases a disproportionate amount of tax collected at local levels is disbursed to other areas of the state through means such as the composite index for education funding, in the case of personal property tax, a disproportionately larger amount is paid to Northern Virginia, because there are more and higher value cars in this area.

Fiscal Impact - Personal Property Tax

	FY 2024 Actual	FY 2025 Budget		FY 2025 Estimate	FY 2026 Adopted
Personal Property Tax Revenue	\$ 17,468,693	\$ 15,650,000	\$	16,295,000	\$ 16,305,000
Personal Property Tax Rate	\$4.13	\$4.13	9	\$4.13	\$4.13

The FY 2026 adopted budget reflects no change in the Personal Property Tax rate of \$4.13. The City of Fairfax City Council adopted a Personal Property Assessment Ratio for vehicles of 100.0% for FY 2024 and FY 2025 and the adopted budget maintains this level. FY 2026 revenues are projected to increase 4.2 percent compared with the FY 2025 adopted budget. The increase is based on updated methodology for assessing vehicles and higher assessed vehicle costs in the City.



## **Local Sales and Use Tax**

#### Background

A sales tax is imposed on gross receipts from retail sales. The seller collects the tax from the customer by separately stating the tax and adding it to the sales price or charge. The local sales and use tax is 1.0%

Fiscal Impact – Local Sales and Use Tax

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
Local Sales & Use Tax Revenue	\$ 13,427,620	\$ 13,867,401	\$ 13,867,401	\$ 14,000,000

The local sales and use tax is one of the most important economic indicators and amongst the highest revenue generators for the City. These revenues are projected to increase by 1.0 percent in FY 2026 compared to the FY 2025 adopted budget.

### Business, Professional, and Occupational License (BPOL) Tax

#### **Background**

All businesses operating in the City of Fairfax must apply for an annual license with the Commissioner of the Revenue. Business license taxes are levied annually and are typically based on a business's gross receipts. All new businesses must submit an application within 30 days of the start of operations. All business licenses expire at the end of each calendar year and must be renewed annually by March 1. Businesses in the City of Fairfax are taxed on either their gross receipts or a flat rate basis or both. Most businesses are taxed based on gross receipts. The BPOL tax rate is established annually by the City Council for each business category.

Fiscal Impact - BPOL Tax

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
BPOL Tax	\$ 11,411,346	\$ 12,415,000	\$ 12,415,000	\$ 12,415,000

FY 2026 BPOL tax revenues are projected to remain at the same level compared to the FY 2025 adopted budget.

## **Meals Tax**

#### **Background**

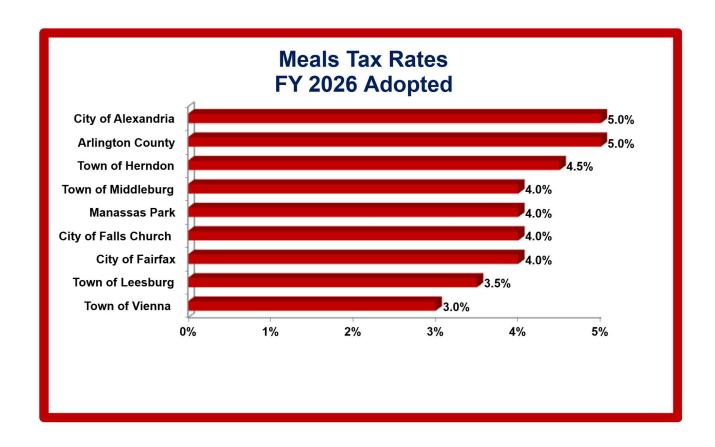
The City of Fairfax levies a tax upon all meals sold in the City by a restaurant or similar establishment. For FY 2026, the adopted meals tax rate is four percent.

**Fiscal Impact – Meals Tax** 

	FY 2024		FY 2025	FY 2025			FY 2026		
		Actual	Budget		Estimate	Adopted			
Meals Tax Revenue	\$	8,720,791	\$ 8,918,100	\$	9,018,100	\$	9,018,100		
Meals Tax Rate		4%	4%		4%		4%		

The City's meals tax has historically been a stable source of revenue for the City. FY 2026 Meals Tax revenue is projected to increase 1.12% compared to the FY 2025 adopted budget. This increase keeps projections in line for FY 2025 estimate and FY 2026 adopted budget.

As the following chart indicates, several area jurisdictions also impose this tax and in most cases at a rate on par with the City.



## **Tobacco Tax**

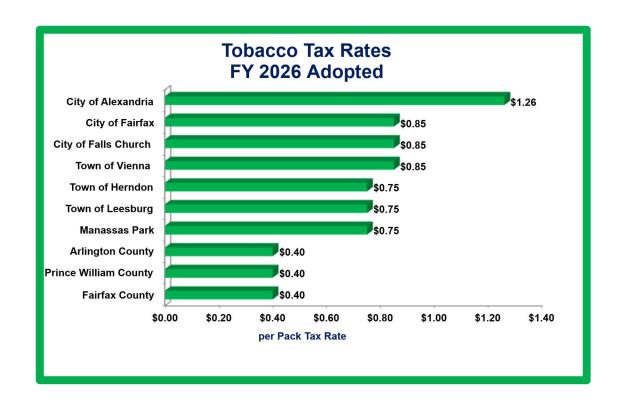
#### **Background**

The cigarette tax is 85 cents for each package of 20 cigarettes sold within the City. On January 1, 2010, the Tobacco Tax was increased by 25 cents, from 50 cents to 75 cents per package. On July 1, 2010, the rate was increased by 10 cents, from 75 cents to 85 cents per package.

Fiscal Impact - Tobacco Tax

	FY 2024 Actual		FY 2025 Budget	FY 2025 Estimate			FY 2026 Adopted	
Tobacco Tax Revenue	\$ 487,097	\$	500,000	\$	486,000	\$	486,000	
Tobacco Tax Rate	\$0.85		\$0.85		\$0.85		\$0.85	

Tobacco tax revenues for the FY 2025 estimate are projected at \$486,000, based on receipts for the first eight months of the current fiscal year, a decrease of 0.2% from FY 2024 actual revenues. FY 2026 revenues are projected to decrease 2.8% compared to the FY 2025 adopted budget.



## **Transient Lodging Tax**

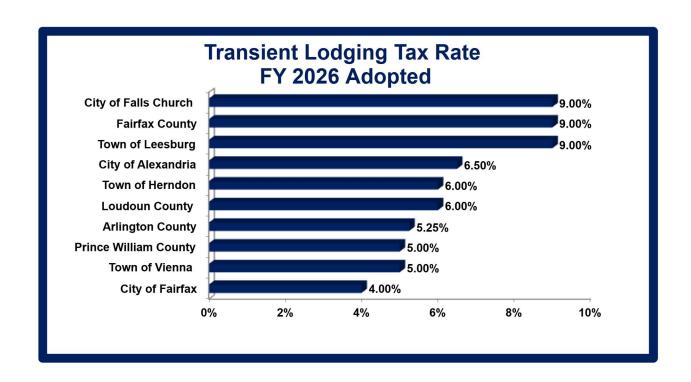
#### **Background**

Every public or private hotel, inn, apartment hotel, hostelry, motel, or other lodging place within the City offering lodging for four or more persons at any one time on a transient basis (30 consecutive days or less), is levied a tax on the gross receipts of the lodging. The transient occupancy tax rate is 4 percent of the total amount of the room rental charge, and is the maximum allowed per City Charter. Any increase above the current tax rate requires approval from the General Assembly.

Fiscal Impact – Transient Lodging Tax

	FY 2024 Actual		FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted	
Transient Lodging Tax Revenue	\$	425,130	\$ 592,900	\$ 500,000	\$	500,000
Transient Lodging Tax Rate		4%	4%	4%		4%

The FY 2026 Transient Lodging Tax revenue is projected to decrease 15.7% compared to the FY 2025 adopted budget, based on our current trends.



## **Licenses, Permits, and Fees**

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
Licenses, Permits, and Fees	\$ 1,574,540	\$ 1,946,044	\$ 1,939,044	\$ 1,937,537

The City reviews its licenses, permits and fees rates and levies annually to ensure each is on par with other jurisdictions in the region. The adopted budget for FY 2026 projects a 0.1% decrease from the FY 2025 estimate.

## **Fines and Forfeitures**

	FY 2024 Actual			FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted	
Fines & Forfeitures	\$	2,493,462	\$	2,301,612	\$ 2,301,612	\$	2,301,560

This category of revenues is projected to remain at a similar level for FY 2026 adopted budget from the FY 2025 estimate based on enhanced traffic and pedestrian safety measures and recent trends in collections.

## **Use of Money and Property**

	Y 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
Use of Money and Property	\$ 8,738,045	\$ 6,839,024	\$ 8,207,348	\$ 7,514,381

Overall revenues are projected to decrease by 8.4% in the FY 2026 adopted budget from the FY 2025 estimate based on projected reduced interest rates.

## **Charges for Services**

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
Charges for Services	\$ 3,984,154	\$ 3,787,692	\$ 3,785,492	\$ 3,761,280

Overall revenues are projected to increase by 1.9% in the FY 2026 adopted budget from the FY 2025 estimate.

## **State Aid**

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
State Aid	\$ 16,561,285	\$ 16,534,711	\$ 17,891,348	\$ 18,619,563

Total funding for state aid is projected to increase by 4.1% in FY 2026 compared to the FY 2025 estimate based on State estimates for the City's allocation of State Sales Tax and Basic School Aid.

## **Federal Aid**

	FY 2024 Actual	FY 2025 Budget	FY 2025 Estimate	FY 2026 Adopted
Federal Aid	\$ 599,513	\$ 176,616	\$ 176,616	\$ 176,616

Federal Aid is typically dedicated to public safety areas such as Firefighters and Police grants, and FEMA Disaster Reimbursements. The FY 2026 adopted budget projects revenues to remain at the FY 2025 estimate. These numbers can fluctuate greatly from year to year based on grants awarded.