

**BID TABULATION**  
**IFB 107802, MEDICAL SUPPLIES**

| Bidder                                                         |            | Bound Tree      | Henry Schein | Life-Assist, Inc | McKesson<br>Medical-<br>Surgical<br>Government<br>Solutions | School Health Corp |
|----------------------------------------------------------------|------------|-----------------|--------------|------------------|-------------------------------------------------------------|--------------------|
| Manufacturer                                                   | % Discount |                 |              |                  |                                                             |                    |
| 3M Healthcare                                                  |            | 42              | 34           | 40               | 18                                                          | 10                 |
| Abbott                                                         |            | 60              | 34           | 40               | 18                                                          |                    |
| ADI Medical                                                    |            | 40              | 34           | 15               | NO BID                                                      |                    |
| Allied HealthCare                                              |            | 42              | 34           | 40               | NO BID                                                      |                    |
| AMBU                                                           |            | 30              | 34           | 36               | 18                                                          |                    |
| American Diagnostic Corp                                       |            | 53              | 34           | 38               | 18                                                          | 10                 |
| Ansell                                                         |            | 35              | 34           | 35               | 18                                                          |                    |
| Arkray                                                         |            | 28              | 34           | 35               | 18                                                          |                    |
| B. Braun Medical                                               |            | 30              | 34           | 35               | 18                                                          | 10                 |
| Baxter                                                         |            | 30              | 34           | 35               | 18                                                          | 10                 |
| Becton Dickinson                                               |            | 30              | 34           | 38               | 18                                                          |                    |
| Briggs Healthcare                                              |            | NA              | 34           | 10               | NO BID                                                      | 10                 |
| Cardiac Science                                                |            | 30              | 34           | 10               | NO BID                                                      | 10                 |
| Cardinal Health                                                |            | 44              | 34           | 38               | 18                                                          | 10                 |
| Care Fusion                                                    |            | NA              | 34           | 35               | NO BID                                                      |                    |
| Combat Medical                                                 |            | NA              | 34           | 35               | NO BID                                                      |                    |
| ConMed                                                         |            | 47              | 34           | 38               | 18                                                          |                    |
| Curaplex (Including Evalve Med and<br>Tri-Anim Health Services |            | 46              | NA           | NA               | NO BID                                                      | 10                 |
| Dynarex Corp                                                   |            | 47              | 34           | 40               | 18                                                          | 10                 |
| Ecolab                                                         |            | 40              | 34           | 10               | 18                                                          |                    |
| Haartwell                                                      |            | 35              | 34           | 31               | NO BID                                                      |                    |
| Hawkpacks                                                      |            | 30              | 34           | 40               | NO BID                                                      |                    |
| Healthmark                                                     |            | 30              | 34           | 15               | 18                                                          |                    |
| Honewell                                                       |            | 30              | 34           | 15               | 18                                                          | 10                 |
| Intersurgical Inc                                              |            |                 | 34           | 35               | 18                                                          |                    |
| JT Posey                                                       |            | Updated to TIDI | 34           | 40               | NO BID                                                      |                    |
| Laerdal                                                        |            | 11              | 34           | 20               | 18                                                          | 10                 |
| Masimo                                                         |            | 30              | 34           | 40               | 18                                                          |                    |
| Medical Device International                                   |            | 45              | 34           | 35               | NO BID                                                      |                    |
| Medline Industries                                             |            | 47              | 34           | 40               | 18                                                          | 10                 |

|                                                    |  |                        |    |    |        |    |
|----------------------------------------------------|--|------------------------|----|----|--------|----|
| Medtronic (Includes Covidien, Kendall and Nellcor) |  | 37                     | 34 | 31 | 18     | 10 |
| Meret Oxygen Products                              |  | 30                     | 34 | 35 | 18     |    |
| Morrison Medical                                   |  | 50                     | NA | 15 | NO BID |    |
| Mylan                                              |  | NA                     | 34 | 40 | 18     |    |
| Nasco International                                |  | 30                     | 34 | 31 | 18     | 10 |
| NeoTech                                            |  | 42                     | 34 | 40 | 18     |    |
| Non                                                |  | 22                     | 34 | 31 | 18     |    |
| North American Rescue                              |  | 37                     | 34 | 35 | 18     |    |
| Owens and Minor                                    |  | 30                     | 34 | 35 | NO BID |    |
| Pelican Products                                   |  | 44                     | 34 | 40 | NO BID |    |
| Pulmodyne                                          |  | 30                     | 34 | 35 | 18     |    |
| Safetec                                            |  | 30                     | 34 | 40 | 18     | 10 |
| Simulaids                                          |  | 10                     | 34 | 31 | NO BID | 10 |
| Smiths Medical                                     |  | Updated to ICU Medical | 34 | 35 | 18     |    |
| SSCOR                                              |  | 18                     | 34 | 31 | 18     |    |
| Stat Packs                                         |  | 30                     | 34 | 31 | 18     | 10 |
| Stryker                                            |  | 30                     | 34 | 31 | 18     | 10 |
| Sun Med                                            |  | Updated to Airlife     | 34 | 35 | 18     |    |
| Teleflex (Including Pyng, Rusch, Tory, and Wolf)   |  | 45                     | 34 | 35 | 18     | 10 |
| Welch Allyn                                        |  | 42                     | 34 | 35 | 18     |    |
| Westmed                                            |  | Updated to Airlife     | 34 | 35 | NO BID |    |
| Zoll                                               |  | 15                     | 34 | 35 | 18     | 10 |